

CLAUDE LEMAY

Claude Lemay began his career, in 1972, as an attorney in the international trade area. Three years later, he starts his own firm in Montreal, McDougall and Lemay. It grows at a fast pace (47 lawyers and 150 employees) and opens offices in Toronto, Paris and Düsseldorf. He was involved in international negotiations on behalf of large clients such as Airbus Industrie, Marubeni and Hitachi. From 1981 to 1985, Mr. Lemay was a Board member of Airbus Industrie Canada and from 1986 to 1989; he chaired the Interministerial Advisory Committee on Industry, Trade and Technology of the Quebec government.

In 1986, he becomes directly involved with the high technology industry by joining Alis Technologies Inc. ("**ALIS**") as President and Chief Executive Officer. He devoted himself fully to promoting the company on an international level. With operations in the Middle East (Dubai, Cairo and Riyadh), Asia (Tokyo and Hong Kong) and Europe (Paris and London) Alis is now a world leader in the development and commercialisation of Multilingual Information Solutions (MIM). Alis also had sales infrastructures in the United States, Western Europe and in Asia. Alis Technologies was sold in September 2004 to Nstein Technologies. Mr Lemay assumed the role of Vice-Chairman with the responsibility for financing and Business Development Worldwide.

Claude Lemay is currently involved in Investment Banking Services in Information Technology, Environment and Energy .He has completed more than \$150 M in equity Financing and been involved in several Billion\$ of M&A transactions.. He is also a member of the Québec Bar Association.

In March 2007, he assumed the role of vice President of ITAC (Information Technology Association of Canada) in Québec and in 2008, CEO of WCIT2012Montreal, the World Congress of Information Technology until April 2011. He is also Executive Chairman of Energy Efficiency Systems Group LLC, a California based LLC dedicated to energy efficiency around the world.

Mr. Lemay has implicated himself in a number of professional associations within the high-tech community. From 1990 to 1993, he was Treasurer and a member of the Board of the Centre for the Promotion of Quebec Software, now Association Québécoise des Technologies (AQT). In 1990, he devoted a considerable amount of time to the Canadian Advanced Technology Association ("**CATA**"), first as its Vice-Chairman and subsequently as Chairman of the Board (1991 - 1994). In December 1995, Mr. Lemay was appointed President of the Quebec Association of Industrial Research ("**ADRIQ**"). Also in 1995, he was asked to be part of the Organizing Committee of INET'96, held in Montreal in June 1996, as Chairman of Fund-Raising. From 1996 to 1998, he became Chairman for the international fund raising campaign of the Internet Society ("**ISOC**"). In 1996, Mr. Lemay was appointed Vice-President of Montréal TechnoVision Inc. and in 1998, Director of Centre d'Entrepreneurship (HEC – POLY – U de M).

Furthermore, from 1992 to the end of 1995, Mr. Lemay was a member of the Board of Innovatech du Grand Montréal, a \$300 million investment fund. He is still very involved in the venture capital community. In 1996, he was nominated to the Technology Partnerships Canada Advisory Board, a \$300 million per year investment fund. Mr Lemay was active as Chairman and investor in several Canadian and European technology companies. (Ad-Opt Technologies, Aveltech, Novasys, Elix) and involved in the M&A of several of them,

Over the years, he has been President of the Montreal Rotary Club, member of the Executive Committee, as well as member of the Board of the Montreal Symphony Orchestra and the Metropolitan Orchestra, member of the Board and member of the Executive Committee (National Treasurer) of the Canadian YMCA National Council and President of the Montreal YMCA Foundation. He is currently Governor of the YMCA of Montreal, Treasurer of Montréal Danse and Past-Chairman of the Foundation of the Pointe à Calliere Museum (History and Archaeology). Mr. Lemay was awarded, in 1993, the "Réussite sans

Frontières” award of excellence at the Gala du Commerce. In addition he was chosen as one of 25 IT Builders in Québec for the last 50 years awarded by the Québec Federation of Informatics (FIQ) in June 2003.

Mr. Lemay is fluent in French, English, German, and Japanese and proficient in Italian, Spanish and Portuguese.. This is an important asset considering his international involvement and since he is often called upon to speak in Canada and abroad, on behalf of trade associations and the Canadian and Provincial governments and his customers

From 1991 to 1999 Mr Lemay represented Canada internationally on behalf of Investment Canada and gave speeches in Europe, USA and Asia to attract foreign investors to Canada.

These speeches were organized by Investment Canada with invitations from the local Ambassador to the investment and ICT community in more than 20 countries and namely in France, UK, Germany, Japan, Italy, Malaysia and USA.